

DEMONSTRATION OF "ON-SIDE" -- THE SIDEWAYS PRINTING PROGRAM FROM EXPRESSWARE
 This is a demonstration of sideways printing. The spreadsheet was produced with

| | Jan. | Feb. | March | April | May | June | 1990 J |
|---------------------|---------------|---------------|---------------|---------------|---------------|---------------|-------------|
| Retail Sales | 40,000 | 42,000 | 44,100 | 46,305 | 48,620 | 51,051 | 53, |
| Dealer Sales | 10,000 | 10,500 | 11,025 | 11,576 | 12,155 | 12,763 | 13, |
| School Sales | 15,000 | 15,750 | 16,538 | 17,365 | 18,233 | 19,145 | 20, |
| Government Sales | 9,000 | 9,450 | 9,923 | 10,419 | 10,940 | 11,487 | 12, |
| Other Sales | 1,500 | 1,575 | 1,654 | 1,737 | 1,823 | 1,915 | 2, |
| Total Sales | 75,500 | 79,275 | 83,240 | 87,402 | 91,771 | 96,361 | 101, |
| Less Cost of Sales | 16,610 | 17,441 | 18,313 | 19,228 | 20,190 | 21,199 | 22, |
| Less Freight Cost | 1,510 | 1,586 | 1,665 | 1,748 | 1,835 | 1,927 | 2, |
| Gross Profit | 57,380 | 60,248 | 63,262 | 66,426 | 69,746 | 73,235 | 76, |
| Salaries and Wages | 18,875 | 19,819 | 20,810 | 21,851 | 22,943 | 24,090 | 25, |
| Employee Benefits | 3,398 | 3,567 | 3,746 | 3,933 | 4,130 | 4,336 | 4, |
| Payroll Taxes | 2,265 | 2,378 | 2,497 | 2,622 | 2,753 | 2,891 | 3, |
| Advertising | 14,345 | 15,062 | 15,816 | 16,606 | 17,436 | 18,309 | 19, |
| Office Lease | 1,510 | 1,586 | 1,665 | 1,748 | 1,835 | 1,927 | 2, |
| Equipment Rent | 1,284 | 1,348 | 1,415 | 1,486 | 1,560 | 1,638 | 1, |
| Telephone | 2,265 | 2,378 | 2,497 | 2,622 | 2,753 | 2,891 | 3, |
| Office Expense | 3,775 | 3,964 | 4,162 | 4,370 | 4,589 | 4,818 | 5, |
| Taxes & Licenses | 3,171 | 3,330 | 3,496 | 3,671 | 3,854 | 4,047 | 4, |
| Travel & Ent. | 1,963 | 2,061 | 2,164 | 2,272 | 2,386 | 2,505 | 2, |
| Other Expenses | 755 | 793 | 832 | 874 | 918 | 964 | 1, |
| | 53,606 | 56,286 | 59,100 | 62,055 | 65,157 | 68,416 | 71, |
| Net Profit | 3,774 | 3,962 | 4,162 | 4,371 | 4,589 | 4,819 | 5, |

